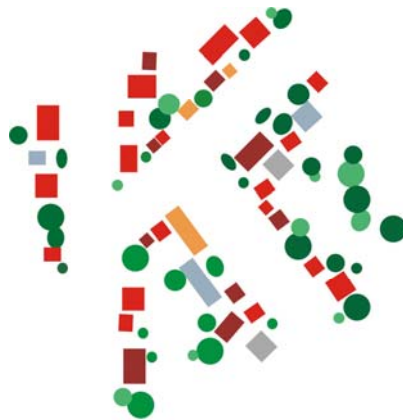




Kutina - Town of technology



How to invest in Kutina -
The possibility for realization and
development of entrepreneurial
activities



Town of Kutina - The possibility for realisation and development of entrepreneurial activities

□ Kutina - history

- The name Kutina was mentioned for the first time on November the 10th 1256 in the Hungarian-Croatian King Bela the Fourth's Charter.
- Emperor Ferdinand IV proclaims Kutina a market-town on March the 3rd 1837.
- The church of St. Mary of the Snow from 1767 is one of the most beautiful baroque structures in Croatia
- 10.11.2006. – the 750th anniversary.

The Original of the Ferdinand the Fourth's Charter



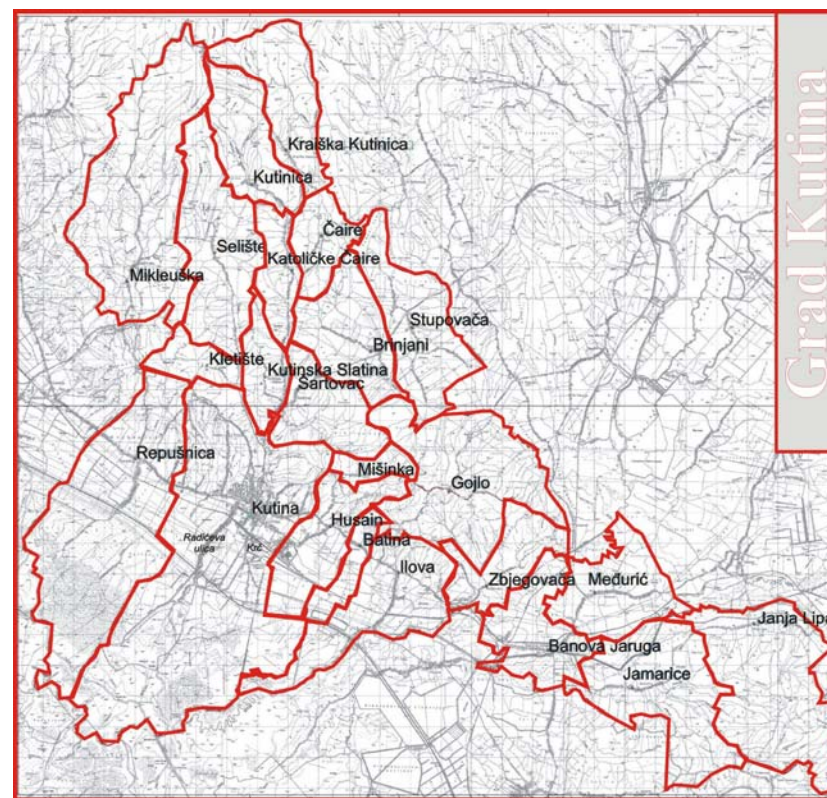
The church St. Mary of the Snow 1767.



Town of Kutina - The possibility for realisation and development of entrepreneurial activities

□ Kutina - today

- Industrial, commercial and administrative centre of the micro - region Moslavina - 100.000 inhabitants
- 24 597 inhabitants (Census 2001.)
- 25 local committees
- 3 municipal companies
- 6 town institutions
- Consolidated budget of the Town 16.260.000 EUR in the system of the Town treasury





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

□ **Kutina - tomorrow**

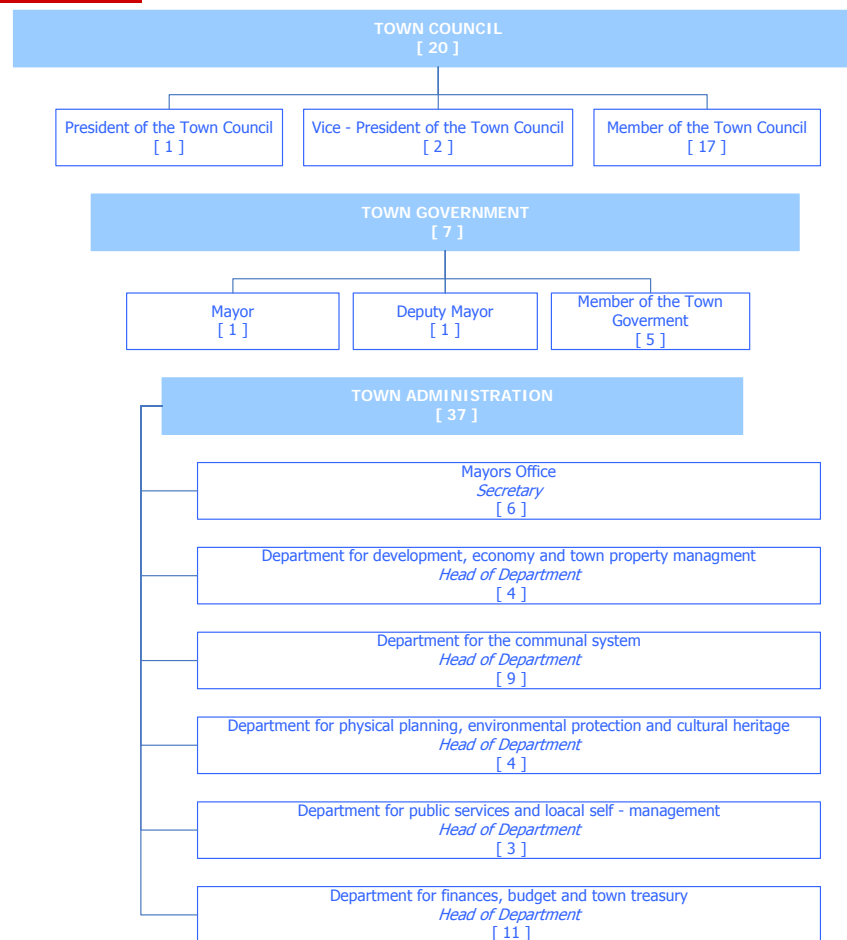
- Programme Kutina – Healthy Town, Kutina Agenda 2020- strategic development plan of the Town till 2020.
- New brand of the Town: ***Kutina - Town of technology***
- Forming entrepreneurial surroundings on all levels
- Creation of a modern cultural identity
- Social sensibility balanced with a settled labour market
- Use of comparative advantages:
 - Knowledge and skills
 - Educated workers
 - Geotrafical location
 - Existing capacities as *the locomotives of the further development*



Town of Kutina - The possibility for realisation and development of entrepreneurial activities

□ Town of Kutina - political organization

- Town council
 - 20 members
- Town government
 - 7 members
- Town administration
 - 6 admin. departments
 - 37 employees
- Town institutions
 - 6 institutions
 - 154 employees





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

□ Kutina - Economy

■ Towns mission in the development of economy

□ **The Town of Kutina must be a place of a positive economic atmosphere and a favorable economic and infrastructural surrounding capable in short time to recognize and enable development of aimed economic activities for all entrepreneurs interested in achieving entrepreneurial enterprises.**

■ Industry

□ Petrokemija d.d. - 2650 employees, chemical industry, 70% export to world markets



□ SELK d.d. - 1800 employees, electronic industry, 100% export to world markets





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- Craft, small and medium entrepreneurship
 - Craftsmen Association of Kutina has 480 active crafts
 - About 150 small and medium entrepreneurs, among them about 50% effectively export more than 75% of their products (ex: ALMOS Ltd - aluminium foundry, 120 employees 100% export; TURBO - MEHANIKA Ltd - mechanical engineering on the EU market...)

Crafts	Number of craftsmen
Commercial craft	103
Catering	65
Auto-transport	60
Civil engeneering	40
Hairdressers	22
Automehanics	14
TOTAL	304

**Active crafts*



Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- Agriculture
 - Vine - selling and wine - growing:
 - ŠKRLET - autochthonous wine of Moslavina, development of a trade - mark - ŠKRLET as a brand
 - Wine exhibition of Moslavina - an event of a state character
 - Fruit - growing
 - Project: Vine roads
 - State agricultural land entirely privatized (concessions, lease, sale)





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

□ Advantages of investing in Kutina

- Developed existing industry, craft, small and medium entrepreneurship
 - Educated workers - knowledge and skills of the workers
 - Favourable geo-traffic location
- Entrepreneurial surrounding - experience in the development of entrepreneurial activities
 - Favourable conditions for investment in Kutina



Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- Developed existing industry, craft, small and medium entrepreneurship
 - High organization of the existing economy
 - Top - level European and world technological systems in exploitation
- Competition
- Co-operation and appearance on the international market
- Adopted European and world standards in business





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- Educated workers - knowledge and skills of the workers

- Five primary schools
- Two secondary schools (technical and grammar school)



- Satisfactory high degree of high educated population with a growth trend:

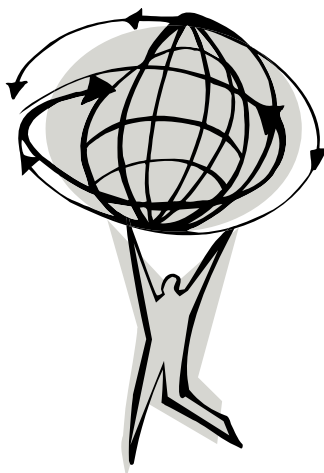
- the founding of a Polytechnic in preparation
- Knowledge of foreign languages and informatics skills – established town educational system



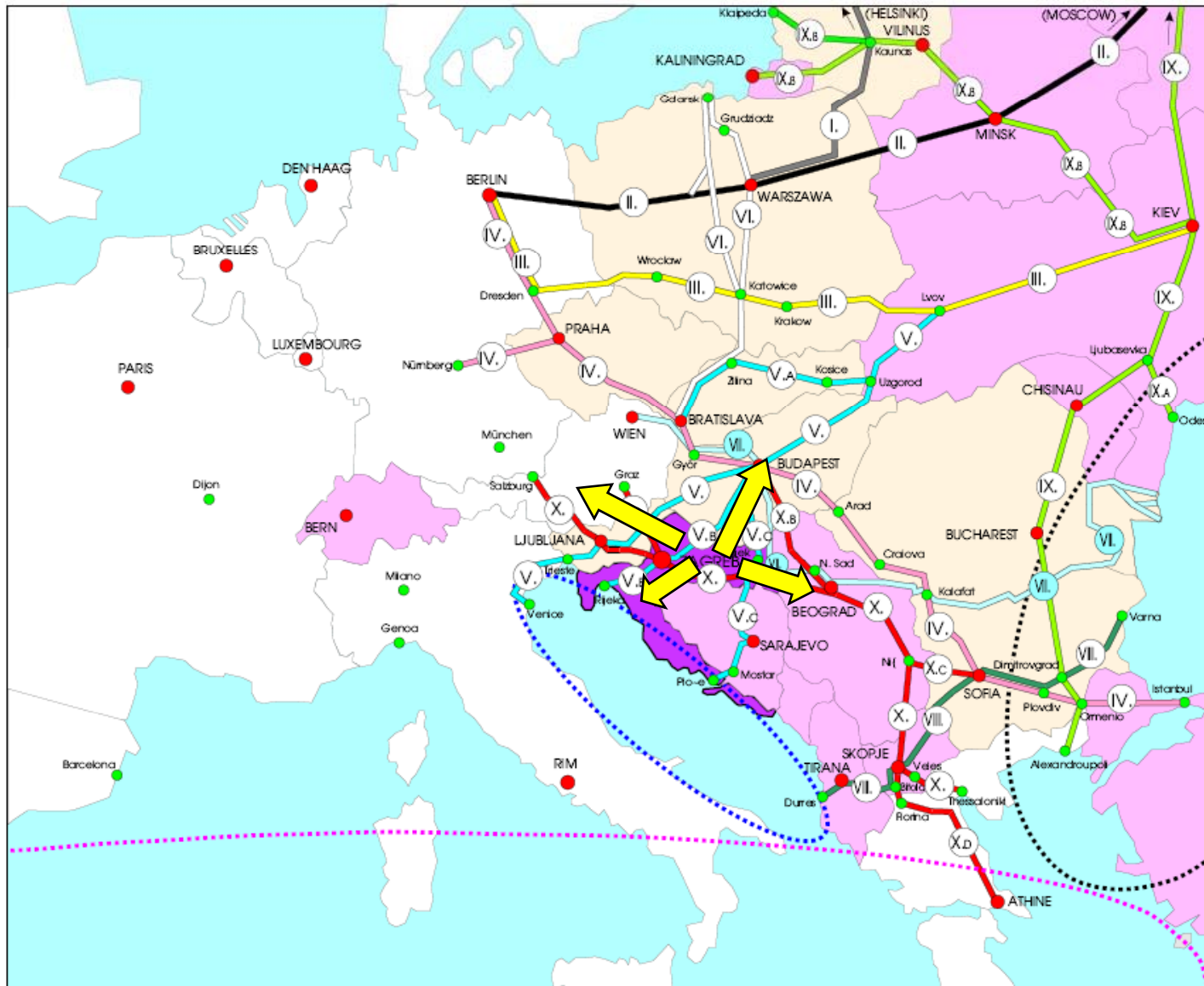
Town of Kutina - The possibility for realisation and development of entrepreneurial activities

■ Favourable geotraffical location

□ Road traffic



- The Town of Kutina is situated directly on the Pan-European corridor X SALZBURG-LJUBLJANA-ZAGREB-BEOGRAD-NIŠ-SKOPJE-VELES-SOLUN on the highway E-70 (A4) Zagreb – Slavonski Brod with a direct connection through the knot Kutina;
- From the knot of the E 70 (A4) highway, the state road D 45 branches off and with it Kutina is over Virovitica connected to Hungary
- The county road Ž 3124, which is the alternative traffic connection to the highway (A4), also passes through Kutina



PANEUROPSKI TRANSPORTNI KORIDORI I PROSTORI

KAZALO

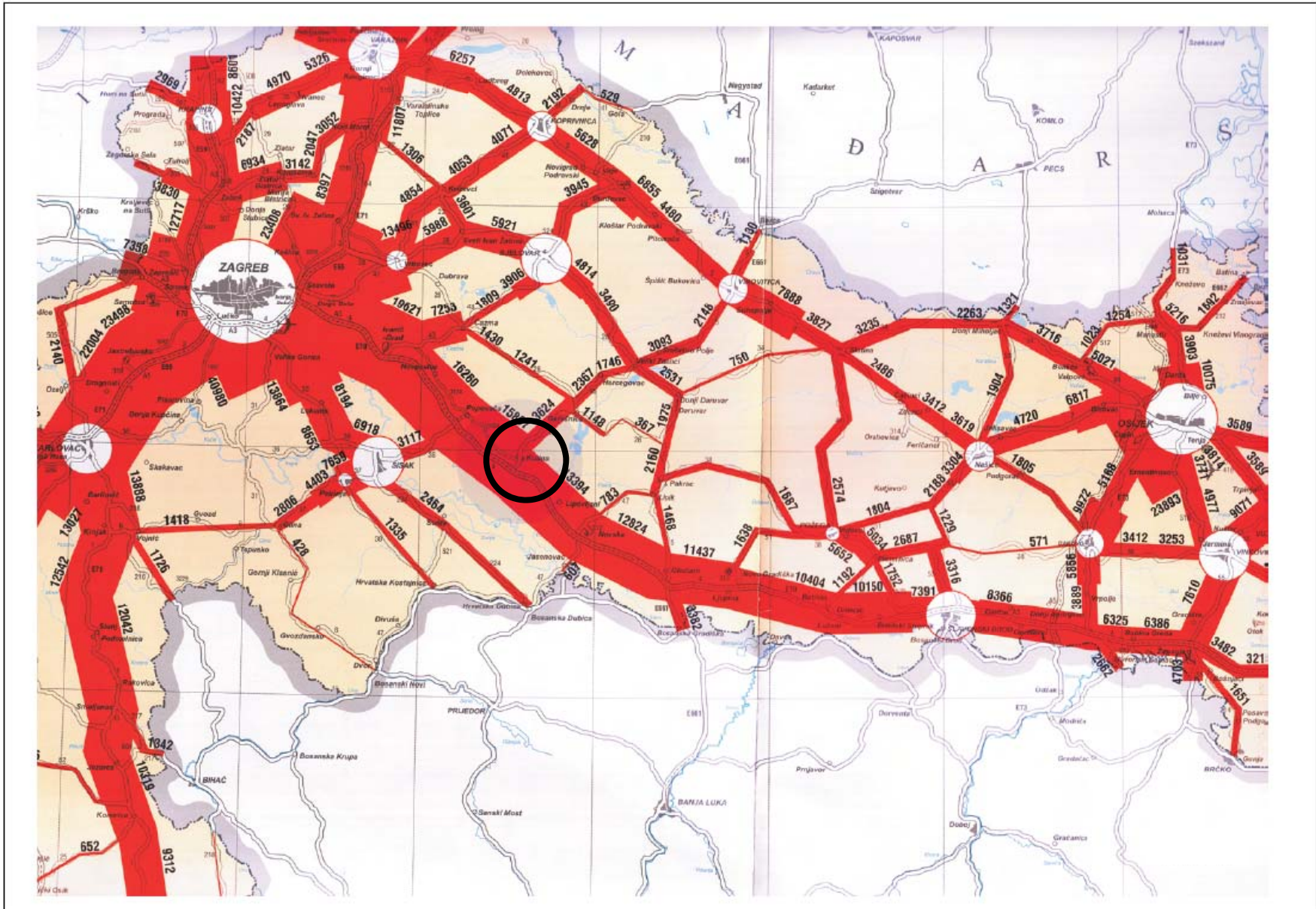
- I-Helsinki-Talin-Riga-Kaunas-Warsaw
- II-Berlin-Warsaw-Minsk-Moscow-Nizhny Novgorod
- III-Berlin-Dresden-Wroclaw-Lviv-Kiev
- IV-Berlin/Nürnberg-Praha-Budapest-Constanța/Thessaloniki-Istanbul
- V-Venice-Trieste-Ljubljana-Budapest-Uzgorod-Lviv
 ogranak A: Bratislava-Zilina-Kosice-Uzgorod
 ogranak B: Rijeka-Zagreb-Budapest
 ogranak C: Samljevo-Plodje-Osijek-Budapest
- VI-Gdansk-Grudziadz/Warsaw-Katowice-Zilina-
 (koridor V, ogranak A)
 ogranak Katowice preko Ostrave do koridora IV.
- VII-Danube
- VIII-Durres-Tirana-Skopje-Sofia-Varna
- IX-Helsinki-St. Petersburg-Moscow/Pakov-Kiev-
 Ljubasewka-Chisinau-Bucharest-Dimitrovgrad-
 Alexandropoli
 ogranak A: Ljubasewka-Odessa
 ogranak B: Kiev-Minsk-Vilnius-Kaunas-
 Klaipeda/Kaliningrad
- X-Salzburg-Ljubljana-Zagreb-Beograd-Nis-
 Skopje-Veles-Thessaloniki
 ogranak A: Graz-Marlbor-Zagreb
 ogranak B: Budapest-Nowi-Sad-Beograd
 ogranak C: Nis-Sofia na koridor IV.
 za Istanbul
 ogranak D: Veles-Bitola-Florina-Via Egnatia

Paneuropska područja

- Crnomorsko područje
- Mediteransko područje
- Jadransko područje

- Hrvatska
- Ostale zemlje
- Zemlje kandidati za pridruženje
- Europska unija

Paneuropski transportni koridori i prostori

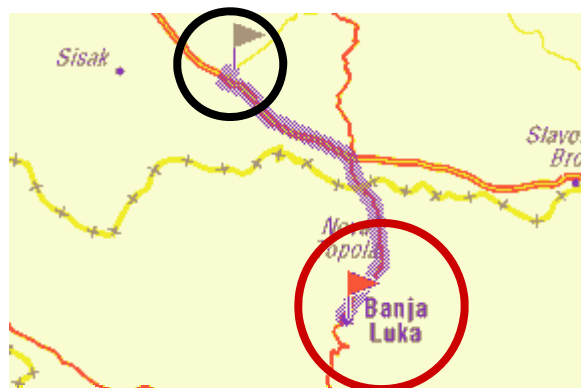
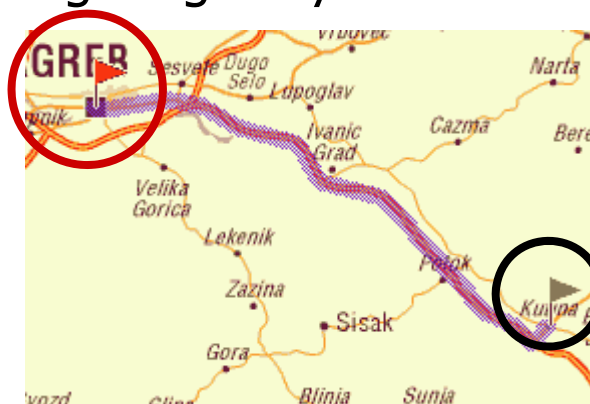




Town of Kutina - The possibility for realisation and development of entrepreneurial activities

■ Achievement of connections through highways:

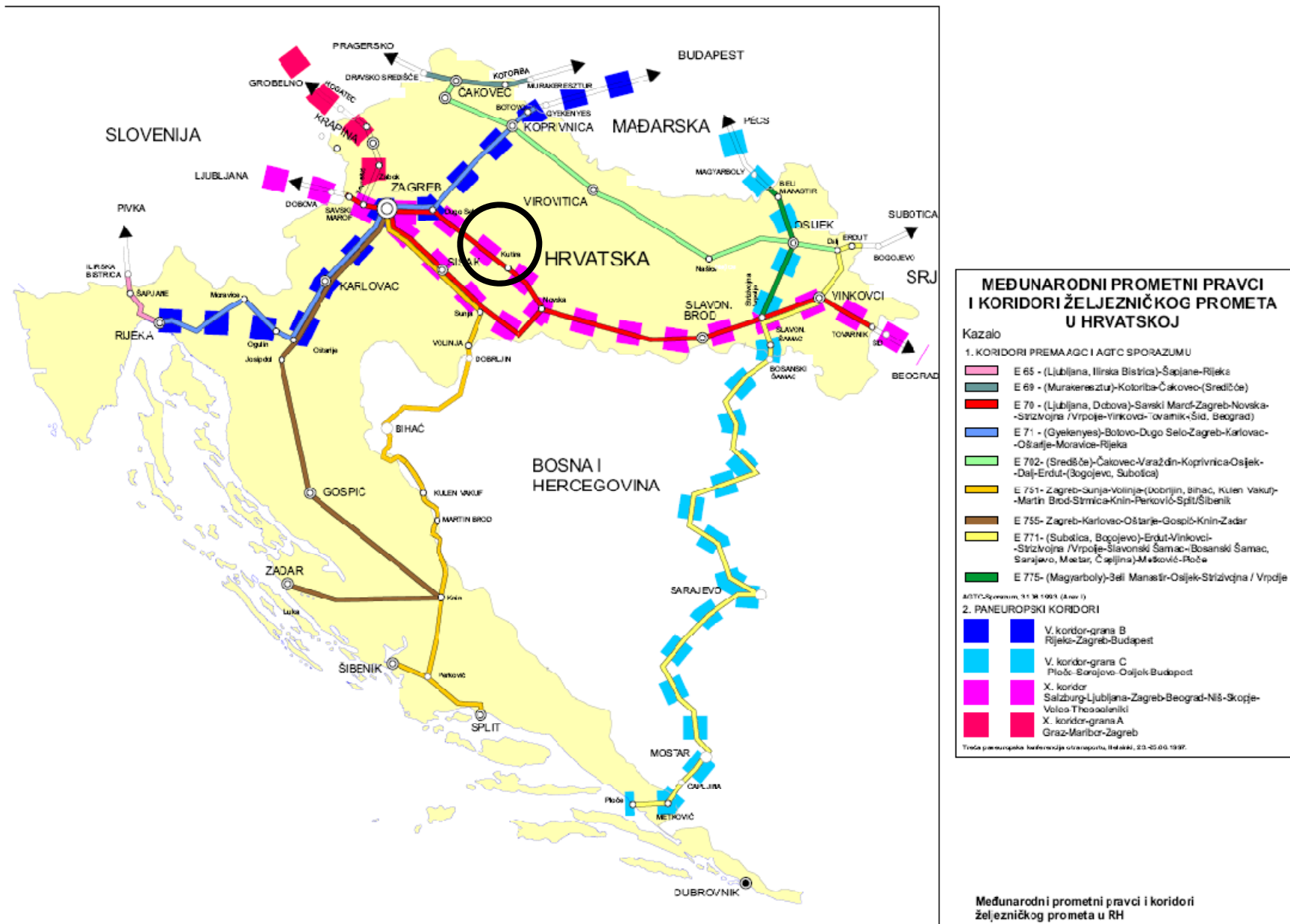
- Zagreb – 81 km, 58 minutes
- Beograd (SER) – 319 km
- Budapest (HUN) – 356 km
- Banja Luka (BiH) – 109 km





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- Railway traffic
 - Moslavina fits into the internal and international routes through the railroad track *Savski Marof - Zagreb - Novska - Strizivojna Vrpolje - Vinkovci - Tovarnik*
 - The railroad track coincides with the Pan-European traffic corridor X and with that Moslavina is at the same time connected with the network of Croatian railroad tracks and with the wider European surroundings.
 - The railway station Kutina consists of separate passenger and cargo station, electrified and well-equipped;
 - The cargo railway station is one of the largest in Croatia and it achieves annually more than 1,2 mil. tones of goods traffic





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

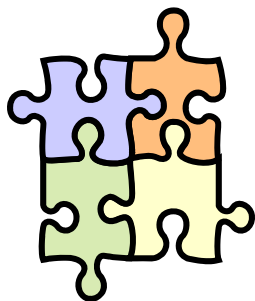
- Traffic connection with ports and airports (roads and railways)
 - Air traffic:
 - Kutina – Zagreb Airport (85 km; 53 min)
 - Nautical traffic:
 - Kutina - Port Rijeka (237 km; 2h, 30 min.)
- Kutina has an official Customs Branch office of the Republic of Croatia.





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- Entrepreneurial surrounding - experience in the development of entrepreneurial activities
 - The Town administration, Town Government and the Town Council conduct a systematic approach towards creating a Entrepreneurial surrounding.
 - The Strategy of the economic development of the Town has been adopted
 - All of the spatial - plan documentation has been completed
 - The political consensus of all parties regarding the support of the development of economy
 - Complete service and support to entrepreneurs (consulting, assistance in establishing companies, assistance to obtain working and building permits, credits, tax privileges ...)





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

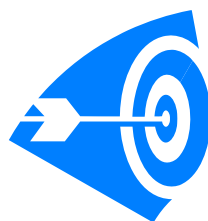
- Realized projects: Business zone Kutina I; Free zone Kutina Ltd.- public - private partnership; Entrepreneurial incubator Kutina - PIN Kutina; Credit lines for entrepreneurs; Technological park Kutina; New Town market place
- Projects in preparation: Industrial-logistic zone on 1,2 mill. m²; Town's peripheral motorway; Business club – Agency for Entrepreneurship Support





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- Favourable conditions for investment in Kutina
 - The following economy stimulating programs offer favourable conditions to entrepreneurs investing in the Town of Kutina area:
 - *Programme of stimulating the development of the economy in the Town of Kutina*
 - *Programme of the development of entrepreneurial zones*





Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- Some of the towns stimulations for the investors:
 - payments of municipal contributions (partial exemption and paying in instalments or complete exemption depending on the amount of the investment)
 - municipal compensation (exemption of payment for a certain period including adjournment for several years)
 - compensation for connecting to the infrastructure (partially reduction of expenses and paying in instalments)
 - stimulating and specially convenient initial price for land in Business and Free zones



Town of Kutina - The possibility for realisation and development of entrepreneurial activities

- services to investors for providing necessary documentation (location and building permits , legal and other services - a team of towns employees are assigned to the investors in order to take care of the dynamic of getting the permits ...)
- depending on the dynamics, amount and the quality of the investment, the Town of Kutina is ready for direct negotiations in a very short time and the achievement of other required stimulating conditions for the realisation of the investment.



Town of Kutina - The possibility for realisation and development of entrepreneurial activities

□ Strategic objective of the Town of Kutina

Kutina - a town where it is

- Pleasant to be a citizen,
- A satisfaction to be a worker,
- Desirable to be an entrepreneur.

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